

CURRICULLUM VITAE

Personal Details

Name : Yasmin Kamel Awawdeh
Place and Date of Birth : Ramallah, 22/12/1988
Gender : Female
Spoken Language : Arabic , English
Nationality : Palestinian
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Education

College : Bachelors of Technical Management – Marketing -Palestine technical college ,Ramallah for girls “PTC” (2011)
High School : Ramallah secondary girls school (2005,2006)

Courses:

- Human rights indicators in Palestine (European union)
- Monitoring and evaluation mechanism used at development program (UNDP) .
- Planing and follow up management from a strategic perspective.(Amman)
- Negotiation and leadership
- English course level “A,B” at galaxy center
- Sales skills

Training AND work experience:

- Employee in the monitoring , evaluation and statistic department, planning unit , Attorney general office from 06/01/2015 until the present time
- Working as sales manager at Pal office for office Furniture Company 3 years.
 - **Tasks:** (Direct the actual distribution or movement of a product or service to the customer. Coordinate sales distribution by establishing sales territories, quotas, and goals and establish training programs for sales representatives. Analyze sales statistics gathered by staff to determine sales potential and inventory requirements and monitor the preferences of customers, preparing price offer and bids, and directing the procurement process at the company.)
- Working as a promoter at Al-Wataniya mobile
- At Al-Mashreq Insurance Company.(tow month management training) .
- At The Arab Palestinian Shopping Centers Company PLC – PLAZA. (Tow month marketing training).

skills :

- Strategic planning , Solving problems , Work with team , Positive vision , Decision-making, Work under pressure, time management , reports writing English and Arabic, communication skills, financial reports writing.
- Computer skills :(Ms Office 2003 – 2007, Printing (Arabic, English)
- Ms Project , Ms FrontPage , Ms Info path , Microsoft visual basic 2008 express edition , Create Database (oracle – access) , Internet & emailing , Windows live movie maker)

Accomplishment:

- Strategic planning
 - Computerized external assessment model “CEAM”.(My seminar).
 - Strategic plan for “Palestine Technical College “.
- Marketing research
 - Marketing research project for “Palestine Insurance Co “.